# AGENDA

Monday, October 20, 2025 - 6:20 PM

Finance Committee Meeting
Agawam Senior Center
954 Main Street
Agawam, MA 01001

Minutes dated **September 15, 2025**

**TR-2025-82 -** A Resolution accepting a FEMA Assistance to Firefighters grant in the amount of Fifty-Nine Thousand Three Hundred Thirty Three and 63/100 (**$59,333.63**) Dollars from the United States Department of Homeland Security to the Town of Agawam pursuant to Massachusetts General Laws Chapter 44, Section 53A (Sponsored by Mayor Johnson)

**TR-2025-83 -** A Resolution appropriating funds from the Municipal Golf Stabilization Fund and the Capital Stabilization Fund for the purchase of new golf carts (Sponsored by Mayor Johnson)

**TR-2025-82**

**A RESOLUTION ACCEPTING A FEMA ASSISTANCE TO FIREFIGHTERS GRANT IN THE AMOUNT OF FIFTY-NINE THOUSAND THREE HUNDRED THIRTY-THREE AND 63/100 ($59,333.63) DOLLARS FROM THE UNITED STATES DEPARTMENT OF HOMELAND SECURITY TO THE TOWN OF AGAWAM PURSUANT TO MASSACHUSETTS GENERAL LAWS CHAPTER 44, SECTION 53A**

(Sponsored by Christopher C. Johnson, Mayor)

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**WHEREAS**, the United States Department of Homeland Security has awarded the Agawam Fire Department a FEMA Assistance to Firefighters Equipment grant in the amount of Fifty-Nine Thousand Three Hundred Thirty-Three and 63/100 ($59,333.63) Dollars; and

**WHEREAS**, this grant program is offered to provide reimbursement to fire departments for the purchase of necessary equipment; and

**WHEREAS**, this grant requires a ten (10%) percent match from the Town of Agawam; and

**WHEREAS**, the Agawam Fire Department intends to utilize the grant funds for the purchase of firefighting hose and appliances; and

**WHEREAS**, it is in the best interests of the Town of Agawam to accept said grant from the United States Department of Homeland Security; and

**NOW THEREFORE**, the Agawam City Council hereby resolves pursuant to Massachusetts General Laws Chapter 44, Section 53A to accept a FEMA Assistance to Firefighters Equipment grant from the United States Department of Homeland Security in the amount of Fifty-Nine Thousand Three Hundred Thirty-Three and 63/100 ($59,333.63) Dollars for the purchase of firefighting hose, appliances and equipment.

DATED THIS _____ DAY OF ____________________, 2025.

**PER ORDER OF THE AGAWAM CITY COUNCIL**

_______________________________________

Rosemary Sandlin, President

**APPROVED AS TO FORM AND LEGALITY**

_______________________________________

Christopher S. Cappucci, Solicitor

**TR-2025-83**

# A RESOLUTION APPROPRIATING FUNDS FROM THE MUNICIPAL GOLF STABILIZATION FUND AND THE CAPITAL STABILIZATION FUND FOR THE PURCHASE OF NEW GOLF CARTS

(Sponsored by Christopher C. Johnson, Mayor)

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**WHEREAS**, the Council established the Municipal Golf Stabilization Fund to fund operations and capital projects for the Municipal Golf course; and

**WHEREAS**, the Agawam Municipal Golf Course is in need of a new fleet of golf carts; and

**WHEREAS**, fees from golf cart rentals are a substantial source of revenue for the Agawam Municipal Golf Course; and

**WHEREAS**, the net cost of a new fleet of golf carts is Two Hundred Fifty-Eight Thousand Seven Hundred ($258,700.00) Dollars; and

**WHEREAS**, commercial lease rates have substantially increased over the past several years as interest rates have soared making the lease-purchase of the new fleet of golf carts more expensive; and

**WHEREAS**, it is more economical to appropriate funds from the Municipal Golf Stabilization Fund and the Capital Stabilization Fund to purchase the new golf carts; and

**WHEREAS**, it is in the best interests of the Town of Agawam to purchase a new fleet of golf carts for the Agawam Municipal Golf Course; and

**NOW THEREFORE**, the Agawam City Council hereby resolves as follows:

1. to appropriate the sum of One Hundred Fifty-Eight Thousand Seven Hundred ($158,700.00) Dollars from the Municipal Golf Fund Stabilization Fund for the purchase of a new fleet of golf carts for the Agawam Municipal Golf Course;

2. to appropriate the sum of One Hundred Thousand ($100,000.00) Dollars from the Capital Stabilization Fund for the purchase of a new fleet of golf carts for the Agawam Municipal Golf Course which appropriation shall be a loan to the Municipal Golf Revolving Fund at four (4%) percent interest; and

3. the Municipal Golf Revolving Fund shall repay the loan from the Capital Stabilization Fund with interest at the rate of four (4%) percent per year with equal principal appropriations of Fifty Thousand ($50,000.00) Dollars in its Fiscal Year 2027 and Fiscal Year 2028 annual budgets plus accrued interest.

DATED THIS _____ DAY OF __________________, 2025.

**PER ORDER OF THE AGAWAM CITY COUNCIL**

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Rosemary Sandlin, President

**APPROVED AS TO FORM AND LEGALITY**

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Christopher S. Cappucci, Solicitor

# Town of Agawam

Christopher C. Johnson, Mayor
36 Main Street
Agawam, MA 01001
Telephone: 413-786-0400 | 413-786-4520

**Memorandum**

| | |
|---|---|
| To: | Agawam City Council |
| From: | Christopher C. Johnson, Mayor |
| Re: | TR-2025-83 (Golf Cart Appropriation) |
| Date: | October 2, 2025 |

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The Agawam Municipal Golf Course is in need of a new fleet of golf carts. The existing fleet is finishing its fifth year and many carts are beat up and experiencing more frequent maintenance problems. Golf cart rental is a key source of revenue for the course. In order to maximize that revenue stream, the course needs to keep its golf cart fleet up to date and in excellent condition.

The Course Manager reviewed available options and desires to purchase a new fleet (65 carts) of Club Car golf carts. The net sales price for the new fleet of golf carts, along with two maintenance carts is $258,700.00 with the trade in of our existing fleet.

Club Car®

In the past, the Town has lease/purchased the golf carts with financing through the vendor. Interest rates on lease purchase contracts have risen substantially in the last few years. If the town lease/purchased this fleet, it would pay over $35,000 in interest over the life of the contract. Another option would be to bond the purchase which would result in a much lower interest rate, but the cost of issuance of the bond would be significant.

I am proposing that the Council appropriate $158,700.00 from the Municipal Golf Stabilization Fund toward the purchase, and the balance of $100,000.00 be appropriated from the Capital Stabilization Fund as a loan to the golf course. The loan would be paid back over the next two fiscal years with interest at the rate of 4%. This would insure that the golf course would maintain a reserve of over $200,000.00 in its Stabilization Fund and the town would earn interest on its loan to the golf course. It would also greatly reduce the interest cost to the golf course for the new carts.

Please do not hesitate to contact me with any questions.

Very truly yours,

Christopher C. Johnson
Mayor